

KYD – 8

PRESENTS.....

THE **P**ROFILE

Of Ganesh Distributors (NAGPUR)

DISTRIBUTOR : GANESH DISTRIBUTORS (NAGPUR) MAHARASHTRA



Our Distributor M/s Ganesh Distributors is situated in east of (Nagpur) Maharashtra. Ganesh Distributors as Distributor associated with us since year 2013. At Present Distributor is giving his services to 4 companies including Venus Remedies Limited. Distributor is very well renowned group as well as popular due to his services in Maharashtra .

Nature of Firm

The Nature of the Firm is Sole Proprietorship firm & Mr. Ravibhau Mungilwar is Proprietor of the firm. Ganesh Distributors is distributor for Venus Remedies Ltd. and Rusi Remedies Pvt. Ltd (Mumbai) & is C&F for Palsons Derma Pvt. Ltd. (West Bengal) & P & B Pharmaceutical Ltd (Mumbai)



Mr. Ravibhau Mungilwar
Proprietor of Firm
Ganesh Distributors

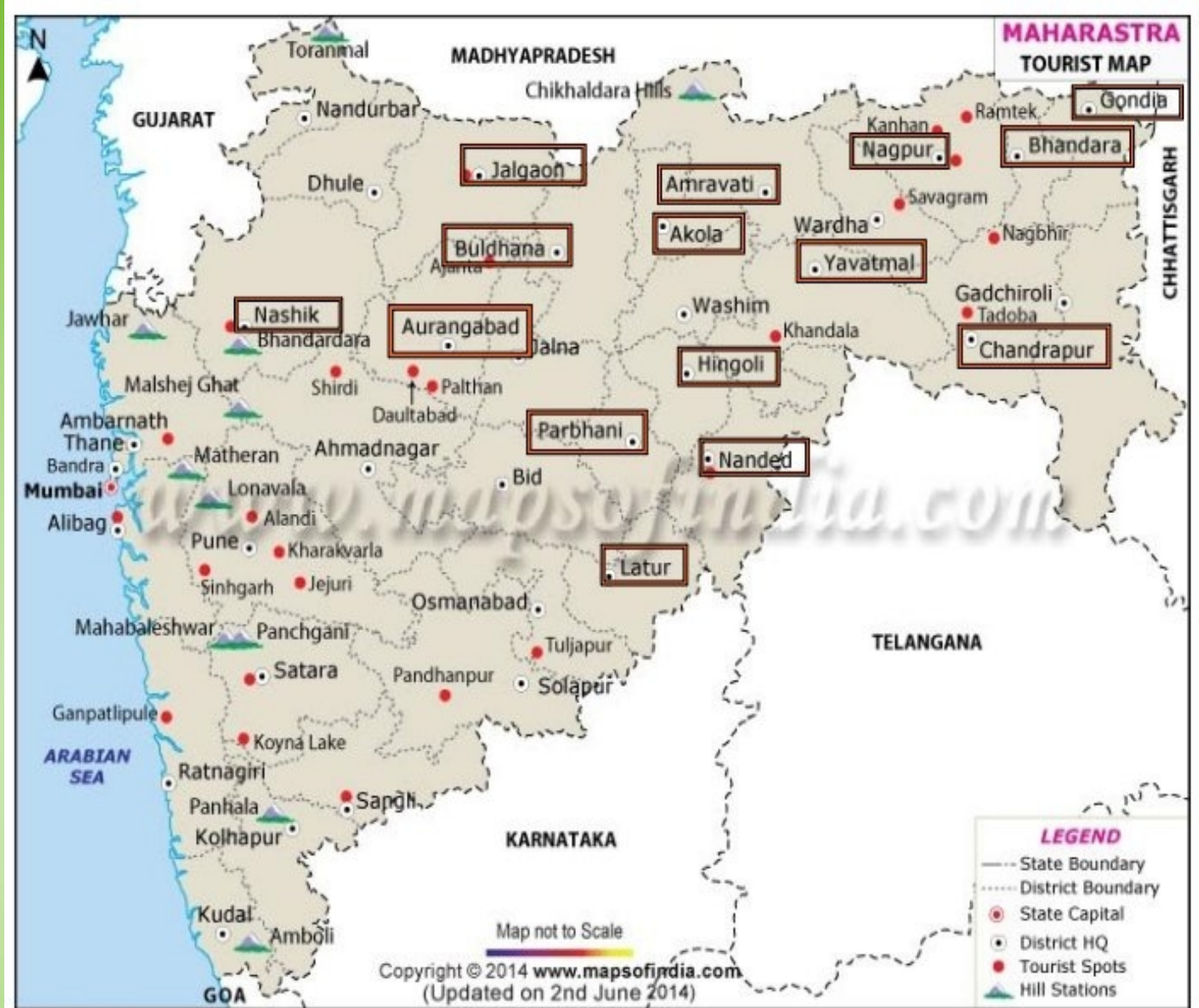
Staff & Working Area

Ganesh Distributors has team of 7 employees out of which 3 are staff members and 4 are workers. The Staff members have access to the computer system to manage the business. The premises of the firm are spread over 3,000 Sq. feet area with office and warehouse space which is rented .



Coverage Area

Distributor is covering some area of Maharashtra and is giving its services to 19 locations of stockists across the Maharashtra which is approved by Venus Remedies Limited.



Business Volume

The overall volume of Business of the Distributor is Rs. 5 Cr. The breakup of the business is as follow:-

Particulars	Value (In Cr.)
Distribution ship	: 03.00 Crore.
C & F	: 02.00 Crore.



Association With Venus Remedies Limited

Ganesh Distributors has the Distribution of Venus Remedies limited in Maharashtra of the following team for Domestic Operation (Mark IIID & Saaranish Departments).

Key Person & WareHouse Incharge : Mr. Rajesh Puri



Mr. Rajesh Puri is the key person who is managing the transaction part i.e. Billing , Accounting of the VRL company.

Warehouse are activities looked after the under Supervision of Mr. Rajesh Puri such as Receiving and dispatches of goods, Checking of transit as well as shelf breakage and damage stocks.



Warehouse

Handling Breakage/Expiry Goods



Distributor is also handling the breakage and expiry of goods at his godown as per guidelines of company and AIOCD (All India organization of Chemists and Druggists Association). Distributor checks and verifies the accumulated market returns and sent to the company accordingly.



About Storage Condition :

Distributor is maintaining the proper storage condition as per specific guidelines of the company for life-saving drugs. Distributor has following tools and techniques to maintain the storage condition which is mentioned below :



Cold storage room

Ganesh Distributors has Fridge/deep Freezer for storage below 25 degree. Distributor have also silent Gen & Inverter set for electricity back up .

Meeting Area

A meeting is a gathering of two or more people that has been convened for the purpose of achieving a common goal through verbal interaction, such as sharing information . Distributor also reserved a meeting room in his premises and organize the meeting on monthly basis for his staff for more better services and take the necessary action against upcoming challenges.



Mode of Supply:-

Distributor have different mode of transport for supply of goods.

1. Within city he is using Auto rickshaw to maintain fastest supply of goods.

2. For intra city he is using the reputed mode of transport i.e ARCO Roadways , Batco Transport , Anis Carrier & Jainsons Transport.

With above said mode of transport Distributor ensure to delivery of goods within 48 hours.

We truly appreciate our Distributor M/s Ganesh Distributors ꣳ Nagpur (Maharashtra) for his prompt and accurate services as per guidelines of the company.

